SEARCH FOUNDATION

# ANNUAL REPORT

2024



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# **Supporting Our Industry, Together**

We provide financial help for event, meetings, and catering professionals in crisis. 2024 brought in unprecedented crisis relief cases, and we are proud to report that SEARCH has funded 100% of qualified cases since its inception.



# LETTER FROM THE CHAIRWOMAN

**Special** 

**Event** 

**Assistance** 

Relief &

Crisis

Help



The SEARCH Foundation proudly celebrates nearly 30 years of assisting industry individuals in crisis. We're pleased to report that since its inception, 100% of qualified cases have been funded, and industry professionals in crisis have been profoundly affected by the efforts of the board, committees, and supporters. *To date, we've distributed over* \$1,400,000 to industry individuals in crisis.

Creating new partnerships and putting structure in place to help engage individuals, companies, and industry associations in continued giving programs will help SEARCH continue its mission and create new revenue streams so no case gets turned away. Our flagship program, the SEARCH IOO, has reached record numbers. The Foundation will continue to establish significant, sustainable new sources of funding to support the everrising need for help, including our newly launched website that will better highlight supporters and sponsors. Please ask any board member how **you** can help contribute, whether individually or as a company.

Please explore the attached Annual Report to see how your contributions have made a difference in the lives of industry professionals and colleagues. We look forward to seeing you at one of our upcoming Signature Events and thank you for your continued support.

Kate Patay, CPCE

Chairwoman, SEARCH Foundation

VP of Global Engagement, Terramar, a DMC Network Company

# FOUNDATION PROFILE



# WHO WE ARE

The SEARCH Foundation was formed in 1997 to assist event, meetings, and catering professionals faced with a life threatening illness. Since that time it has expanded to include not only illness, but also catastrophic occurrences. The SEARCH Foundation is for event pros, by event pros.

# MISSION & VISION

<u>Distribute Donations</u> - Our priority is to make sure event, meetings, catering, and incentive industry professionals know our industry community has their backs when they need help the most. When disaster strikes SEARCH is here to help. Please visit our Apply for Help page if you require assistance.

**Raise Funds** - It's in our very nature to give everything we have to our clients and their guests at each and every event...but who will be there when we need help? By donating to SEARCH, you can serve those who serve every day - just like you.

**Elevate Awareness** - As a volunteer organization, our reach is limited without your help. We're always looking for platforms to tell our stories to others in our industry so they can let their industry friends know that we're here when they need us.



# FINANCIAL IMPACT

Over \$329,000 Raised in 2024

# **Sources of Funding**

Fundraising Events = \$106K+

SEARCH 100 = **\$140K+** 

Other Programs & Donations = \$83K

## **EVENTS INCLUDED:**

- Annual Signature Event at TSE/Catersource
- Local Industry Chapter Programs
- Smart Meetings Smart Woman Summit

## **DONATIONS:**

- Corporate Giving
- Media Partnerships
- Speaker Fees
- Individual Donations
- Company Match Programs

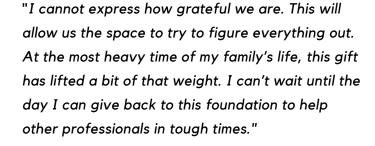
## **ADDITIONAL OUTREACH:**

- General Investments
- Social Media Fundraisers
- Named Grants



# Words from our 2024 grant recipients...

"Receiving SEARCH Foundation funding has been a lifeline during a challenging time, providing me with the financial support I needed to get through this. It has given me the stability to focus on my personal growth, without the constant worry of financial strain. I'm deeply grateful for the foundation's generosity, which has truly made a meaningful impact on my life."





"Thank you so much for your kindness. These funds will allow us to replace many of the items that were lost during the fire including food, clothing, toys, and furniture. It will also help with the costs associated with finding a new home. It's been really hard adjusting 4 children to what happened, but we've been trying to instill some normalcy into their lives to help with the transition, and the generosity of our community has made this a little easier."





"I am so grateful for the SEARCH Foundation and their proactive work in taking care of professionals in the industry. When life delivers a gut-punch, it is refreshing to know that there is a safety net there to provide support."



"Receiving these funds has been incredibly meaningful to me. It has provided much-needed financial support and stability during a time of uncertainty. Appearing outwardly cheerful, internally, I was grappling with a profound sense of despair. The relief and gratitude by receiving these funds are overwhelming, bringing tears of joy to my eyes."

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Wedding Industry Professionals Association













FEBRUARY 12-15, 2024







# THE SEARCH 100



of proceeds raised through this flagship program go directly into the crisis relief fund

16

new individuals and companies joined the SEARCH 100 in 2024

The SEARCH 100 is a true testament to the commitment and support that our industry has for one another.

By donating \$100 per month or more, this group of professionals has delivered over \$140K to the foundation in 2024 alone.

## **OUR GOALS FOR 2024**

To expand the global reach and partnerships throughout the industry to increase annual giving

# CHAPTER & ORGANIZATION FUNDRAISING

Whether part of an association, an organization, a corporation, or a solopreneur YOU can help support SEARCH Foundation in a variety of ways. The online **Fundraising Toolkit** is designed to give you ideas on ways to incorporate SEARCH into your next event. If you have questions, additional ideas, or would like more information please **contact us** 

Our organization is governed by a Board of Directors, which uses policy governance to envision the future and to ensure operations are aligned with our mission statement and meet the evolving needs of the event industry.







# **OUR 2024 LEADERSHIP**

#### 2024 - EXECUTIVE COMMITTEE

#### Chairperson

### Kate Patay, CPCE

Terramar, a DMC Network Company Phone: 775.343.6551

kate@katepatay.com

#### 1st Vice Chairperson

#### **David Lombardo**

Lombardo's Hospitality Phone: 781-815-1254 david@lombardos.com

#### **Crisis Committee Chair**

### Patrick McMichael, CSEP

Independent Entertainment Phone: 800.944.9585

mcmichael2@gmail.com

#### **Treasurer**

#### Frank Puleo

Framboise Catering Phone: 718.448.4252 frankpuleo7@aol.com

#### **Secretary**

#### Michele Polci, CMP, CPCE

Caesars Entertainment Phone: 702.777.7871 mpolci@caesars.com

## **Immediate Past Chairperson**

## Rick Turner

Forward Hospitality Group Phone: 216.577.4158 rick@forwardhg.com

#### **Executive Advisor**

#### Joann Roth-Oseary

Someone's in the Kitchen Phone: 818.343.5151 x102

joann@sitk.com

#### 2024 - BOARD OF DIRECTORS

Thuy Diep - Director CWT Meetings & Events Phone: 413.230.8099 TDiep@cwt-me.com

**Bobby Dutton** - Director

GRM6

Phone: 781.820.6176 bdutton@gbm6.com

Stephanie Jayko, CSEP - Director

Knock Out Productions Phone: 214.856.6909 stephanie@koproevents.com

stephanie@koproevents.com

Jolie Oree-Bailey - Director

Low Country Quisine Phone: 972.386.4555

jolie@lowcountryquisine.com

## India Rhodes, CSEP - Director

Wilkinson Rhodes Phone: 210.387.5687 india@wilkinsonrhodes.com

Thomas Whelan - Director

Access DMC

Phone: 857.234.2738

whelanjr.thomas@gmail.com

JC York - Director

Classic Entertainment/Wise Guys

InterACTive

Phone: 407.854.2184 ext. 228 jc@classicentertainment.com

#### **EXECUTIVE ADMINISTRATOR**

#### Corinne Z. Dudine

SEARCH Foundation Office: 480.538.7912

corinne@searchfoundation.org

## 2024 COMMITTEE MEMBERS

#### **Advisory Committee**

Tony Conway,
Legendary Events
Mara Routh,
MKB Productions
Lenny Talarico,
Lenny Talarico Events
Sally Webb,
The Special Event Company
Steve Kemble,
Steve Kemble Event Design
Larry Green,
International Event Products
Danny Bergold,

## **Event Committee**

Danny Trujillo, Imagine Events

## **Marketing Committee**

**About Entertainment** 

Scott Frankel,
Animatic Media
Jodi Gold,
Siagel Productions

## **Outreach Committee**

Gary Bordman, AE & ES Jennifer Veselko, Maritz Global Events

